

# Prizeme The evolution of Proximity Experience

Prizeme is a innovative marketing system based on loyalty and gamification logic. Our goals are to increase visibility and engagement and cut costs of our clients let them pay only for the obtained results.

#### **PRIZY**

The actions made in the stores are rewarded with points called Prizy. When users reach a certain threshold, they can redeem a prize.





#### Get Prizeme users come back!

Put some prizes and receive a percentage of points when they will be claimed.

#### **Actions**



#### **CHECK-IN**



#### + Walk-in

New customers will enter in your store to receive Prizy points.



#### **SHARE**



# + Visibility

Reward users who share photos on the Social Network to increase your visibility.



#### **PURCHASE**



#### + Sales

Increase your sales by rewarding your store's shopping with Prizy points

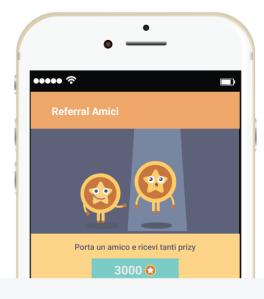
# **Day Actios**



#### **DAILY OPENING**



Users will be able to access the app daily and earn Prizy for their loyalty.



#### **REFERRAL**



Who invites a friend, finds a treasure. Each registered person with referral code, let user earns a reward



#### **DAILY RECEIPT**

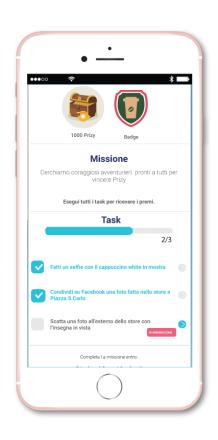


Users can upload their receipts daily and earn Prizy for their constancy.

#### Quests

#### **Missions**

The Prizeme missions offer the possibility to the store to create real marketing events with the aim to ENHANCE, RETAIN and ACQUIRE old and new users with customizable and "on-time" missions.





**Detailed Photos** 



**Targeted Objectives** 



Consecutive Check-in



**Targeted Purchases** 



Surveys and Questionnaires



# Badge

Users will be rewarded with badges to the fulfillment of the missions by launching a "for fun" goal system.

#### **Dashboard**



# Manage your store easily and according to your needs through a in App. panel.

- Define Check-in Value
- Create and Giva a Prize
- Study your Log and Stats.
- Buy Points
- **Give Points**

Consult the data of the operations carried out in your store and receive statistics about your users behaviors

## **Business Model**





- ACCOUNT CREATION;
- PERSONAL DASHBOARD
- BEACON
- COMMUNICATION
MATERIALS







PRIZEME SELLS TO THE STORE PRIZY POINTS







THE STORE GIVES
THE POINTS TO
USERS WHO
PERFORME
ACTIONS







USERS EXCHANGE
THE POINTS FOR
GIFTS

## What's the next?

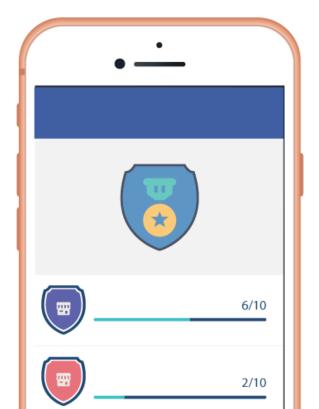
#### **MISSION PERSONAL EDITOR**

From the personal dashboard, every clients will be able to create missions, defining which actions users have to do and which prizes put on.



#### **ACHIVEMENTS SYSTEM**

Each actions made by our users will be linked to a system of Achivements in order to reward them for their continuity.



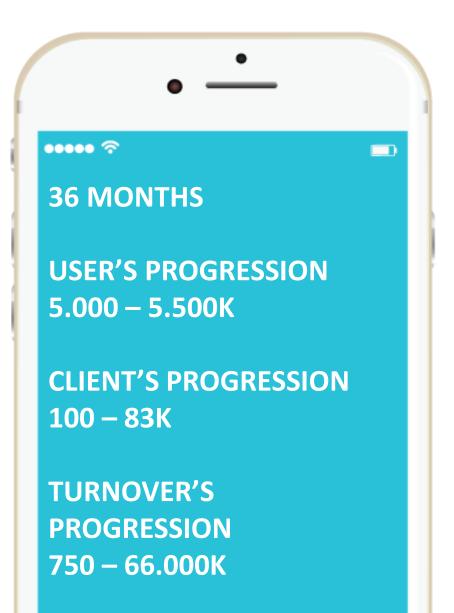
# Captable

Capital: 350K

100% Of Equity



220K Smart&Start Invitalia 160K Cultural&Creative Lab



# **Merket Size**



TARGET: 120.250 USERS
MARKET VALUE: 1,7 milioni

230 PER MONTH (1€)

**FOCUS ON ITALY** 

TARGET: 3,6 MILIONI

16 CITIES

376,000 ACTIVE USERS

519 MILLION OF PRIZY PER SEMESTER

MARKET VALUE: 5,2 MILLION OF EURO



# Results in 9 months



**15.000** 

**Users** 



+ 3.000.000

**Distribuited Prizy** 



#### **Team**













# **Contacts**



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